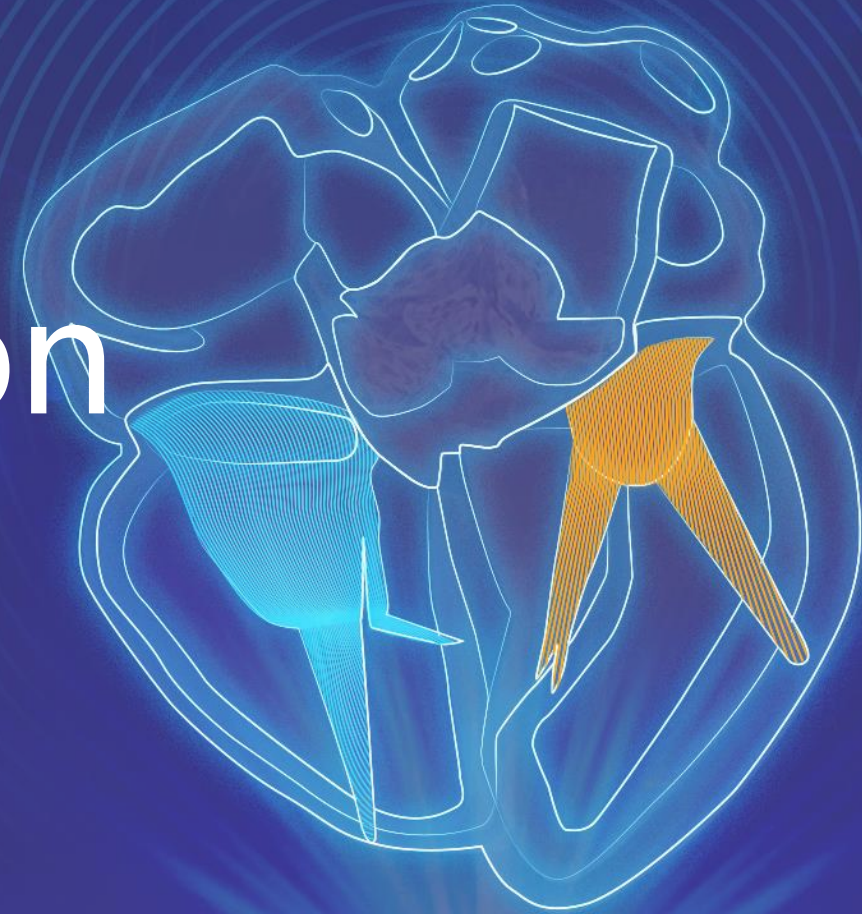




Investor Presentation

May 2024



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01

Global Expansion

02

R&D Innovation

03

Future Prospects

01

Global Expansion

“Intelligently Manufactured in China” Valve Products Go Global

Comprehensive Solutions for Structural Heart Disease

- All series of “China Intelligently Manufactured ” valves have been introduced to more than 50 countries and regions worldwide, including Asia, Europe, South America
- A complete product pipeline covering all four heart valves, namely **TAVR**, **TPVR**, **TMVR** and **TTVR**, as well as hypertrophic cardiomyopathy, hypertensive renal denervation (RDN) therapy and relevant accessory products



860+

Employees



850+

Patent applications



> ¥ 200 m

Invested in R&D per year



16000+

Real-world implantation cases



11 years

The longest duration of follow-up



550+

Centers nationwide



99.43%

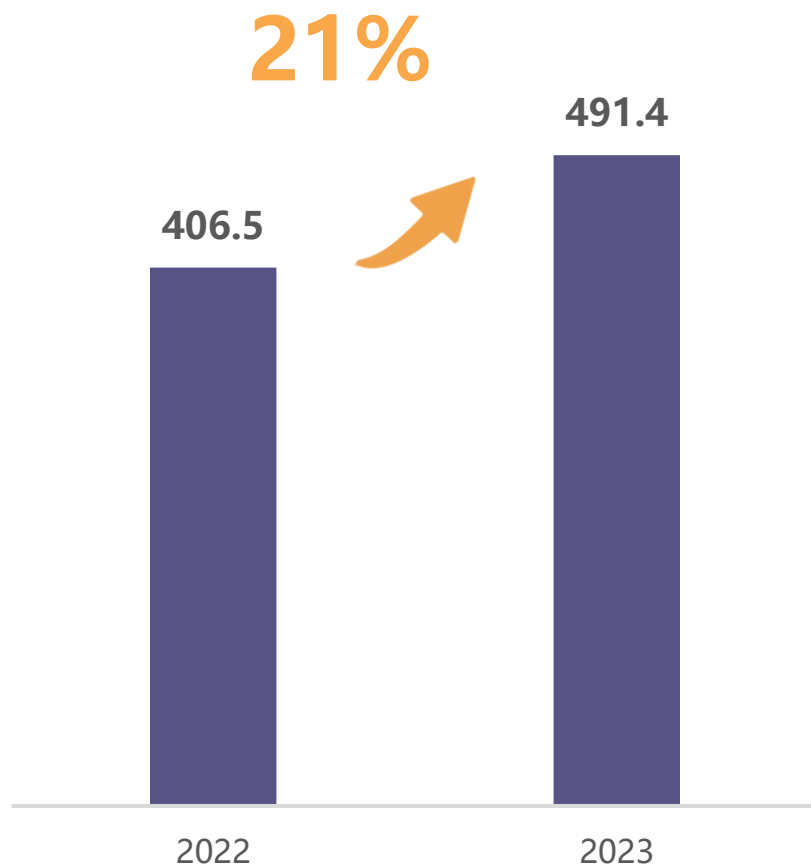
Proportion of immediate safe surgery

Sales Revenue Continued to Grow, Overseas Business Performed Strongly



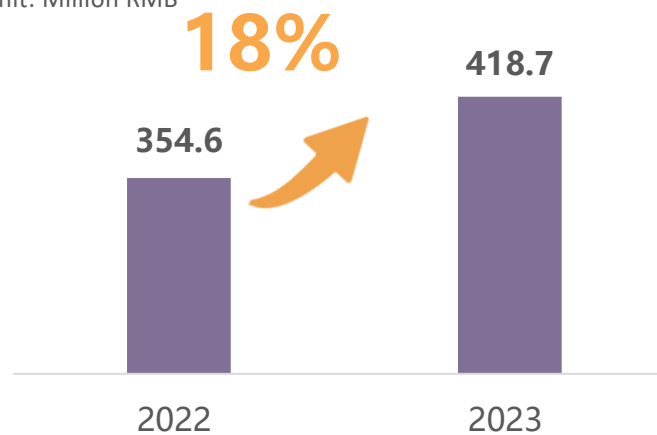
Sales Revenue

Unit: Million RMB



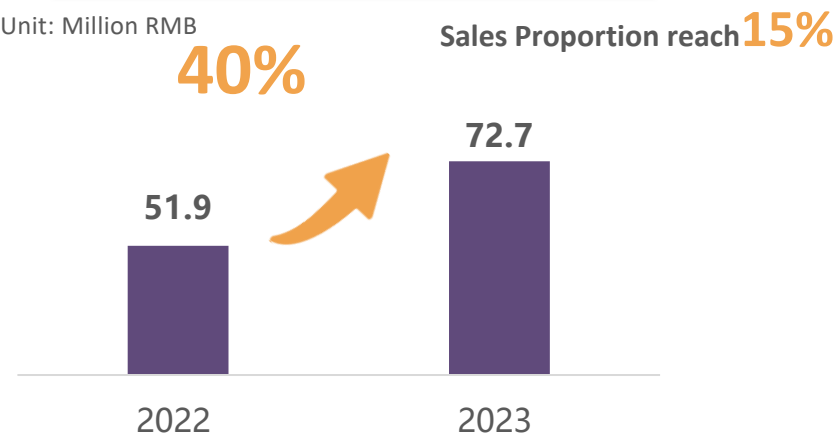
Revenue in China

Unit: Million RMB



Overseas Revenue

Unit: Million RMB



06 Global professional sales & marketing teams, supported by a robust international supply chain system

05 Rigorous production and quality management systems aligned with global standards from the U.S., the EU, and China

04 Excellent global clinical and registration capability, bolstering efforts to expand global presence



01 Advance diligently in the field of structural heart disease to address clinical pain points with ground-breaking innovations

02 Three R&D centers in China, the U. S. and Israel to ensure continuous innovation transformation

03 Comprehensive global IP portfolio spanning across China, the U.S., Europe etc.



IP Portfolio

Leading in IP Quality and Quantity

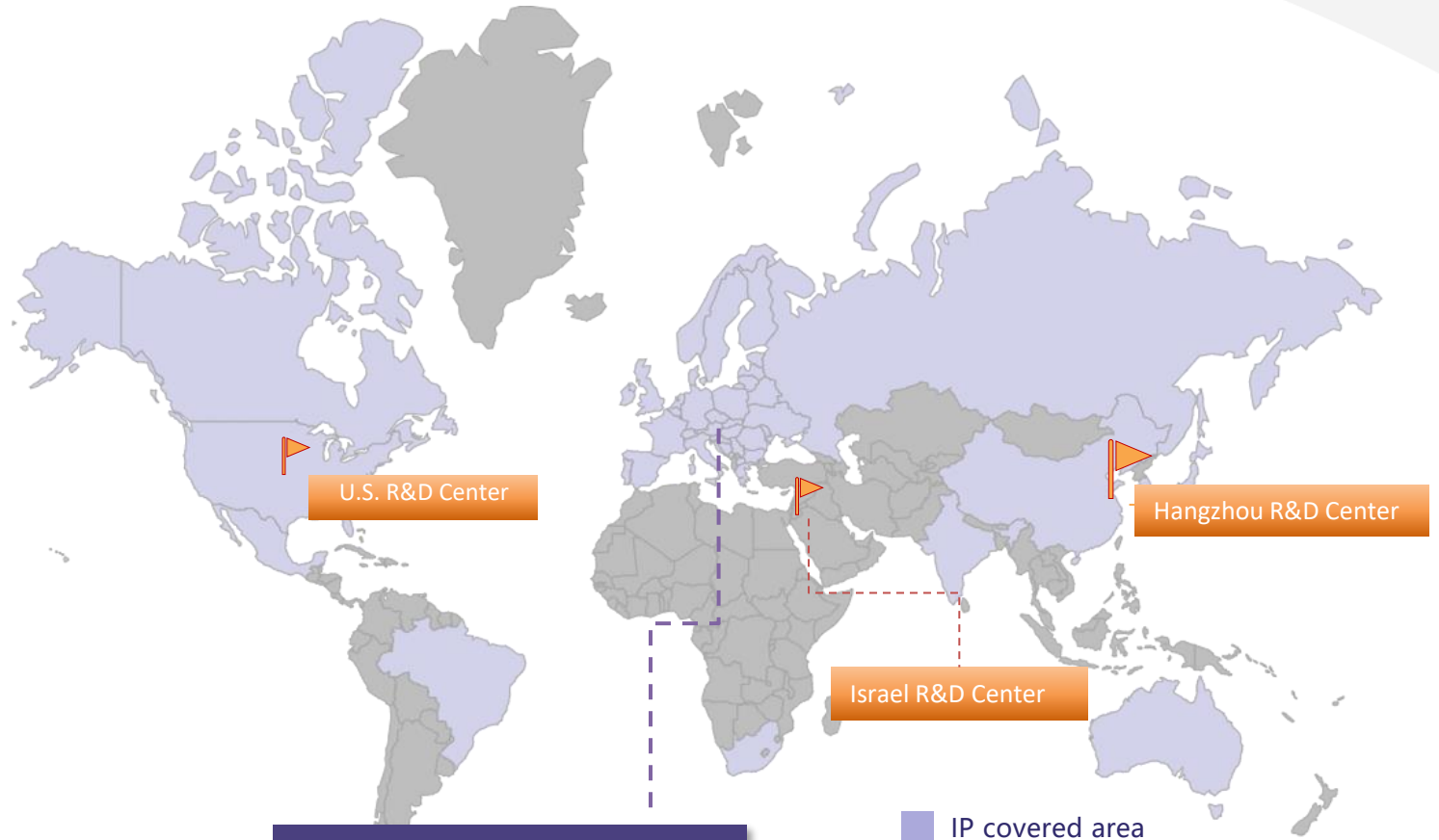
- As of April 30, , a total of **863** patents and patents under applications, including **707** invention patents, of which **432** are authorized invention patents
- IP covers **China, U.S., Europe** etc., of which 80% are invention patents

In-depth Protection in Key Technology

- Detailed IP protection in key technology such as latest dry-tissue, balloon expandable valve, anti-PVL technology

Comprehensive Risk Management

- dynamic and in-depth assessment and analysis management of business risks related to intellectual property In the whole life cycle of products

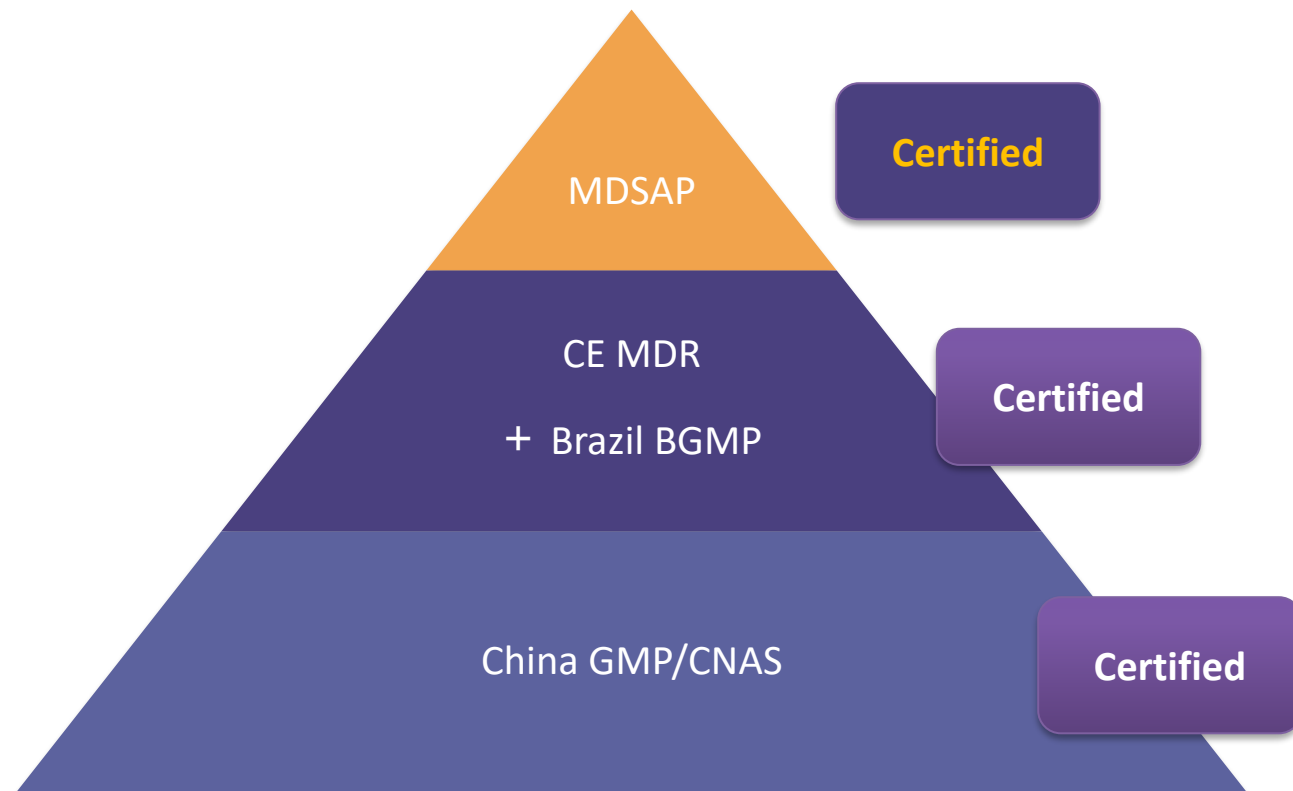
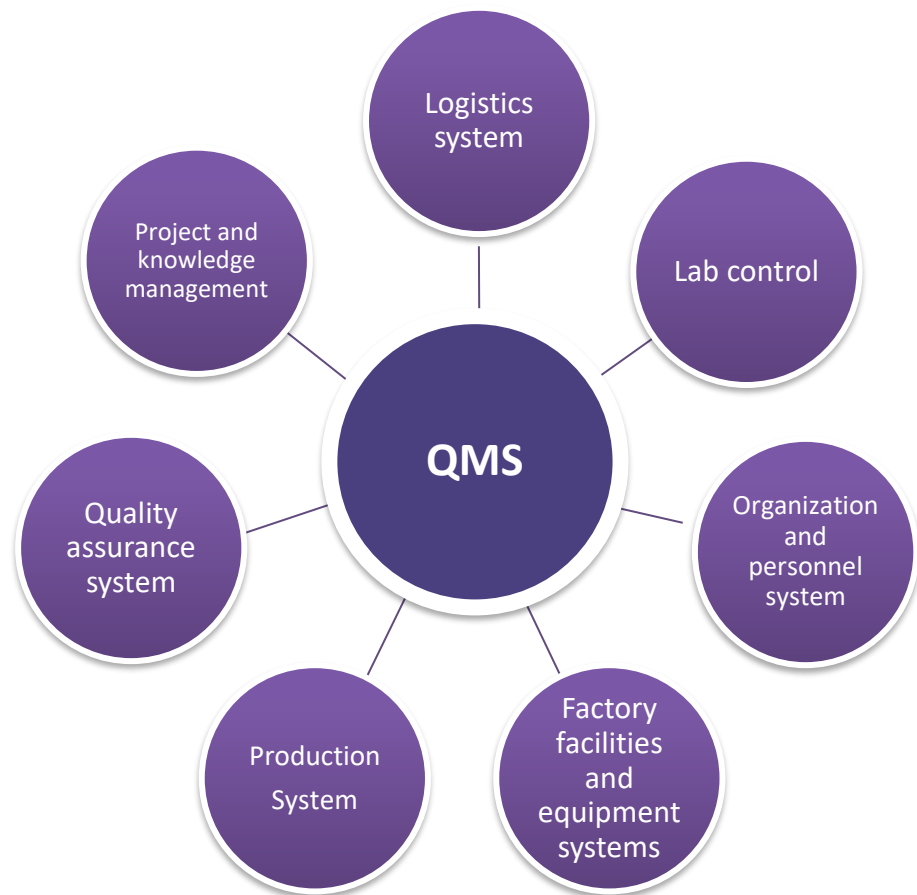


Global Sales Localization



Appointed Shakeel Osman as the head of the International Congenital Heart Disease Department and leading the pulmonary valve business globally (except Chinese mainland)

Global Quality Management System Continuously Improve Production Efficiency



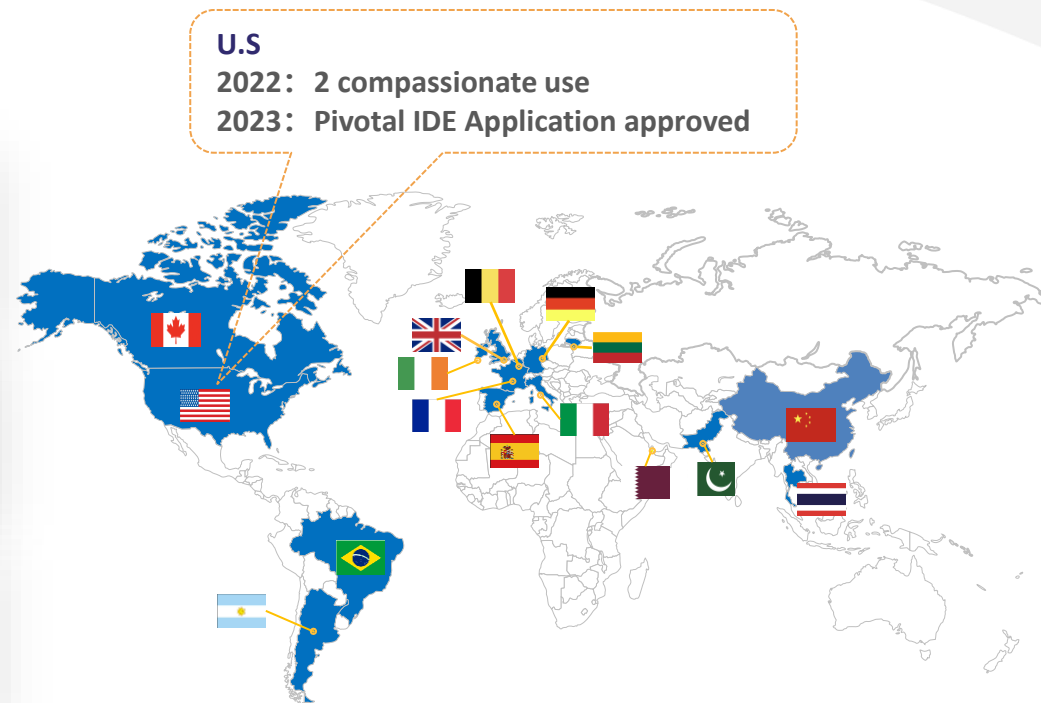


VenusP-Valve

Transcatheter pulmonary valve replacement (TPVR)

VenusP-Valve: Global Business Grow Steadily

Approved	 EU	 China	 Australia	 Canada
Ongoing	 Kazakhstan	 Singapore		
Clinical Trial	 U.S.	 Japan	 Japan-US Harmonization by Doing	



Global Sales
1100+

Country/District of
entry
56+

Commercial Sales in
Europe
675+

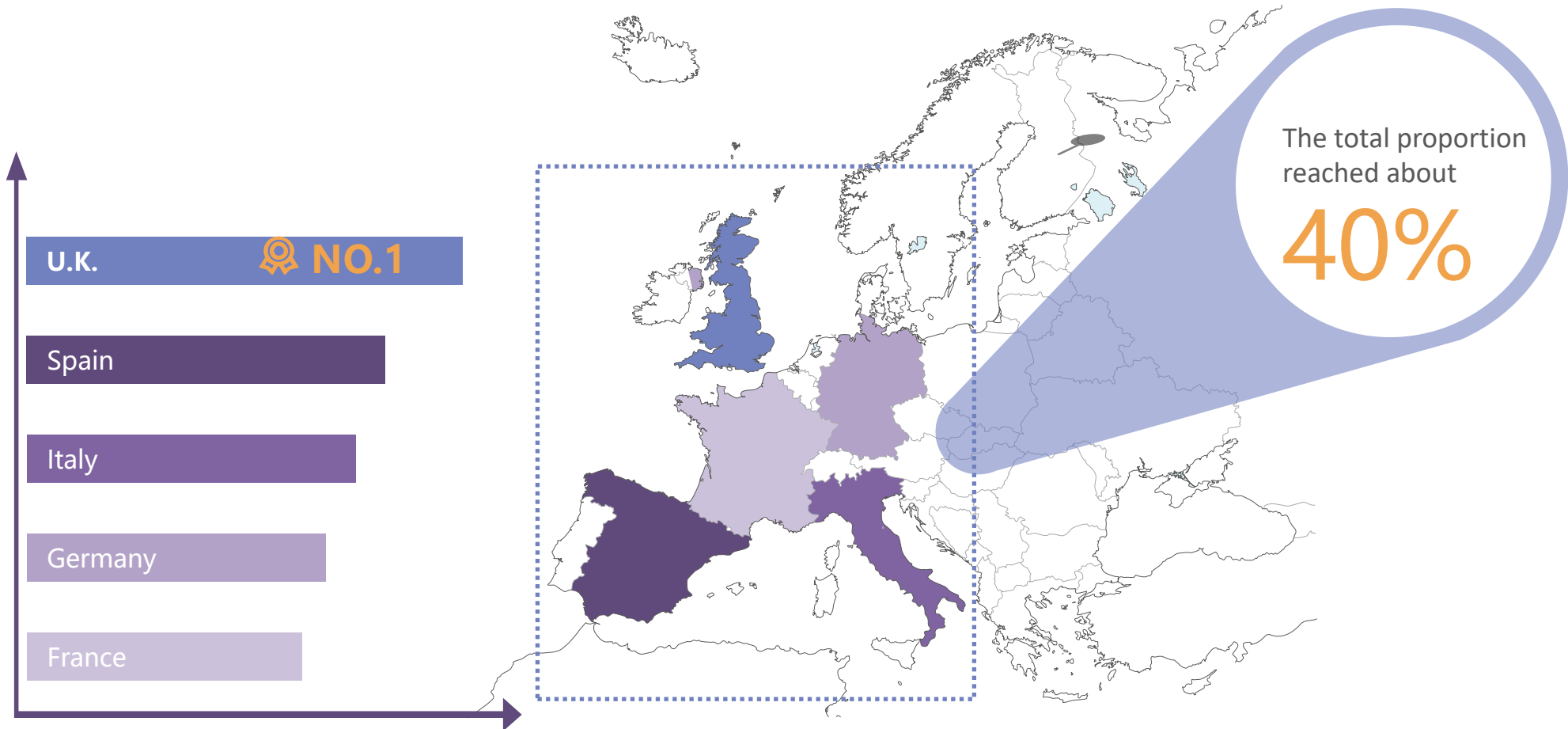
Pivotal Clinical Study
Implantation
136

The longest clinical
follow-up
10+ Years

VenusP-Valve: Recognized by Mainstream Markets



TOP 5 Countries by Sales since 2022



VenusP-Valve: Clinical Study in the U.S. about to Begin

The First China-made Valve Product Obtained Approval from FDA for IDE Study

- Obtained FDA Investigational Device Exemption (IDE) approval in July 2023 and pivotal clinical study about to initiate
- The clinical study is expected to enroll 60 patients In U.S. and Japan

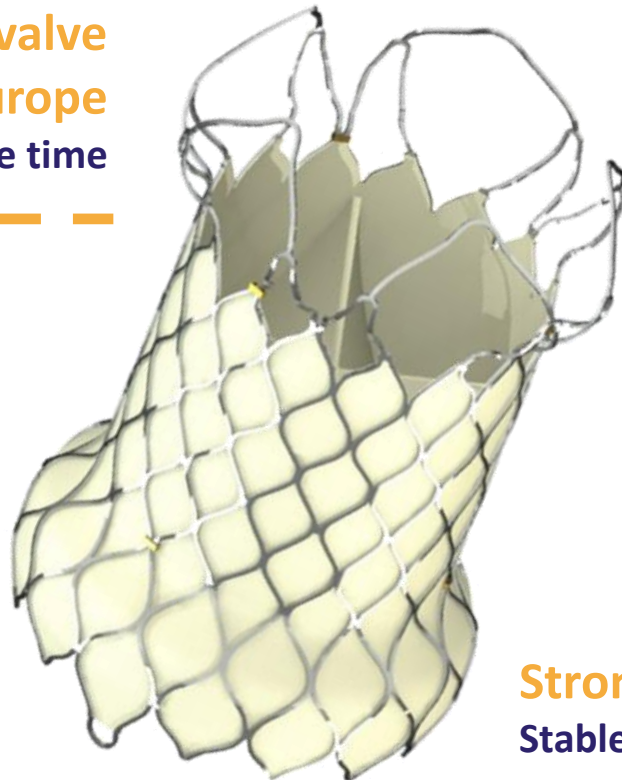
**First self-expanding pulmonary valve
approved in Europe**

Easier deployment, less procedure time



Six radiopaque markers

Precise valve position



Various specifications available

Meet the needs of 85% patients



Strong anchoring capabilities

Stable and safer

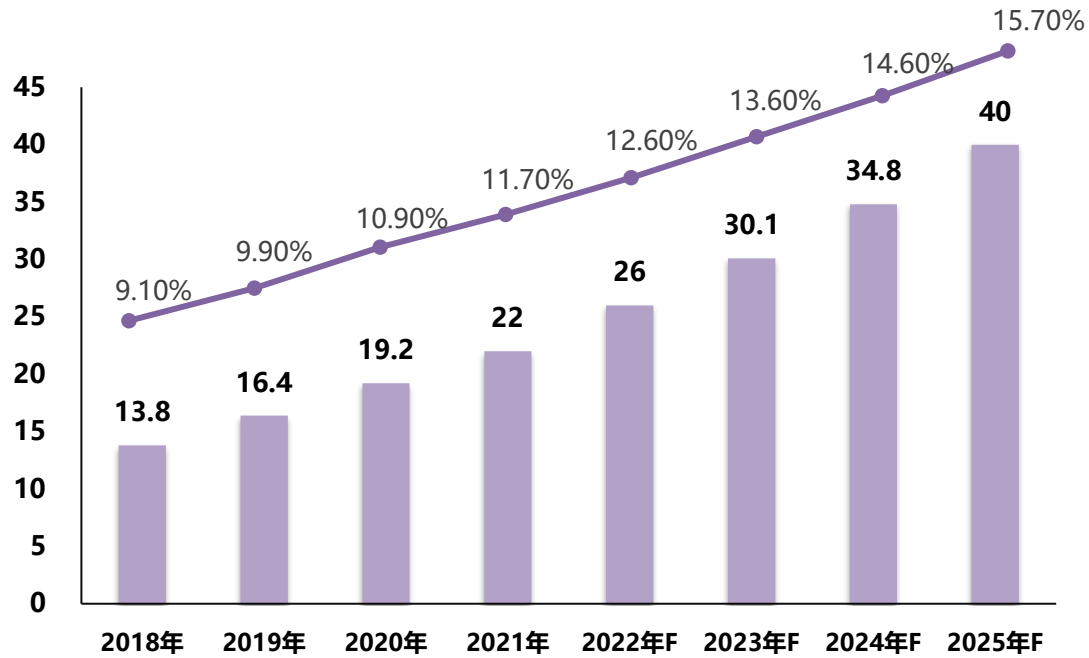


Wide Market of TPVR

Global

Global TPVR procedures and penetration rate during 2018-2025 continues to increase

CAGR 2018-2021 3-years **16.82%**

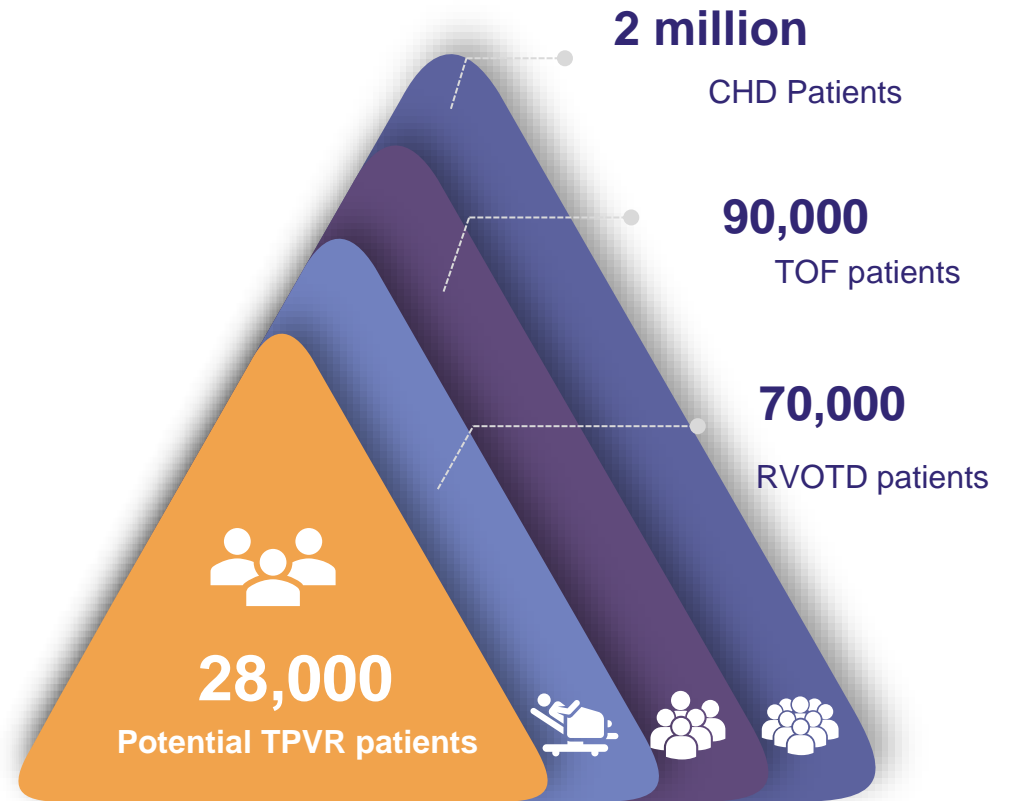


■ Global TPVR procedure (Unite: thousand)

● Global TPVR precedures penetraiton rate

China

Target patients number for TPVR in China was 28 thousand in 2021 and is estimated to reach **41 thousand** in 2025





Core
Product

VenusA Series

Transcatheter Aortic Valve Replacement (TAVR)

TAVR in China: Profitability Strategy Paid off

VenusA series Performance in 2023



4300
Implantations



70%+
2nd Gen proportion



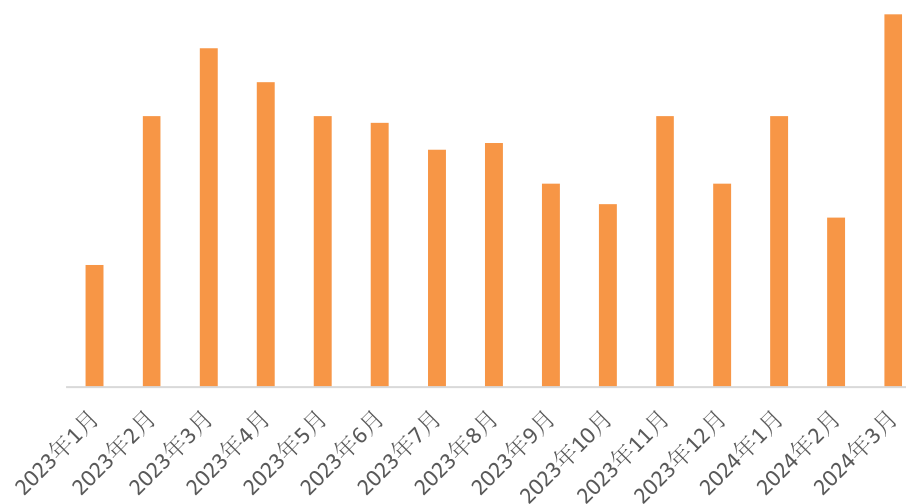
550+
Hospital coverage



220人
Sales person

The Only TAVR company in China that achieved positive commercial profit

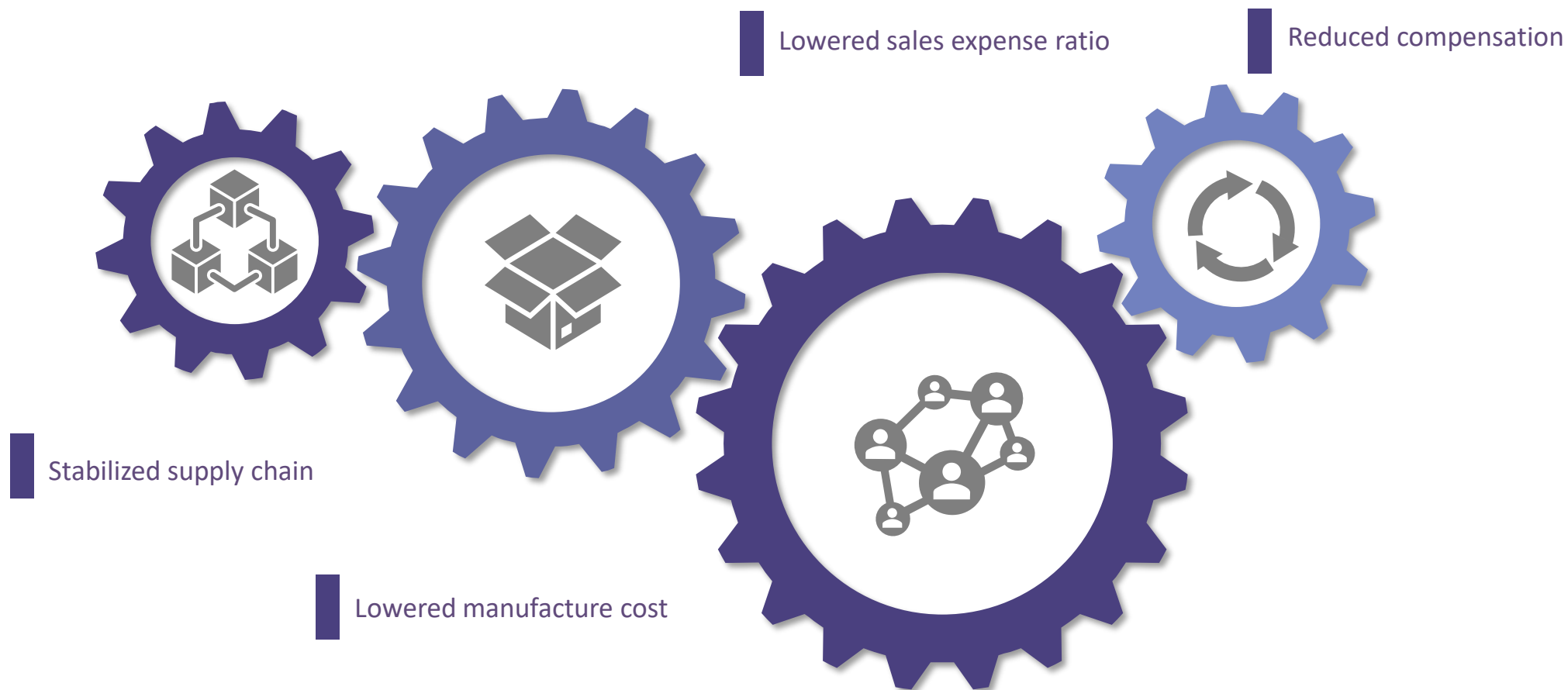
Market Share Continues to be No.1



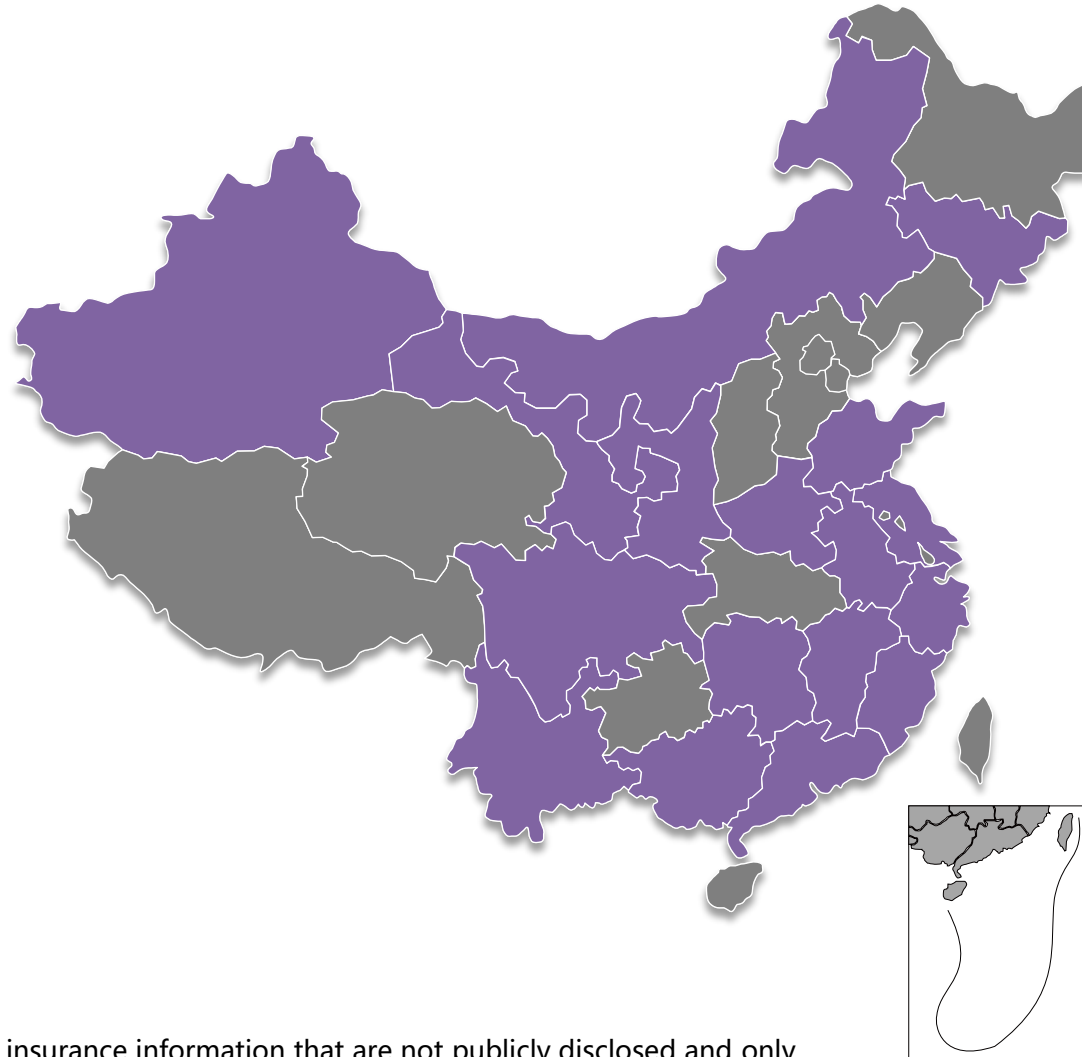
Procedures in a single month in 2023 hit a record high

Commercial Profitability Improved

2023 Achieved about 47 million RMB Commercial Profit



TAVR Medical Insurance Coverage Continued to Increase in 2023





Note: the map contains medical insurance information that are not publicly disclosed and only for reference.

02

R&D Innovation

Product Pipeline

Products		Pre Clinical	Clinical Trials	Registration	Marketed
Aortic Valve	TAVR	VenusA series	Approved in 10 countries including China, Asia-Pacific and Latin America		
		Venus-Vitae	Preparing Pivotal Study	Approved in Argentina and Chile	
		Venus-PowerX	Preparing Pivotal Study	Approved in Argentina and Chile	
		Valve for regurgitation	Animal Study		
Pulmonary Valve	TPVR	VenusP-Valve	Approved in 56 European, Asia-Pacific and South American countries; Preparing US Pivotal study		
Mitral Valve	TMVR	Cardiovalve	EFS		
Tricuspid Valve	TTVR	Cardiovalve	Pivotal Study		
Structural Heart Platform Technology	PIMSRA	Liwen RF	Completed Enrollment of Pivotal Study		
	RDN	Echomplish Platform	Animal Study		
Accessories	3 rd generation catheter sheath	G Sheath	Approved in China		
	Balloon expandable sheath	TAV0	Approved in China		

 Global progress
 China progress



Feature & Clinical Progress

- Balloon-expandable valve design
- Anti-calcification treated dry-tissue powered by Venus Endura
- Patented lock-wire technology
- Steerable control, Commissures alignment, Coaxial rotation
- Adaptive active annular sealing technology
- Approved in Argentina in Dec 2022
- **Approved in Chile in Oct 2023**

Venus-Vitae Argentina FIM Study Summary

Significant Improvement of Hemodynamic Performance

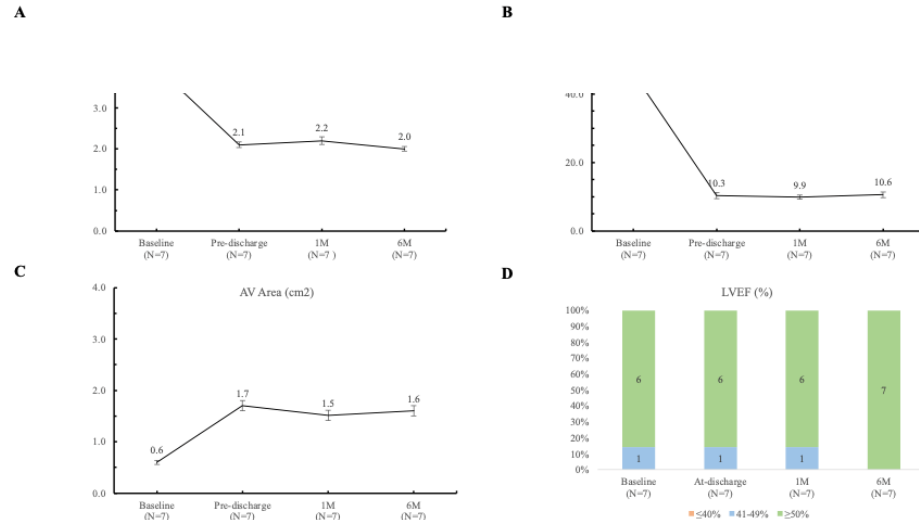


Figure 2. significant improvement in AV peak velocity (A), AV mean gradient (B), AV area (C) and LVEF (D) at 6-month follow-up. Error bars represent 95% CI. AV=aortic valve, LVEF=left ventricular ejection fraction.

Significant Improvement of Heart Function

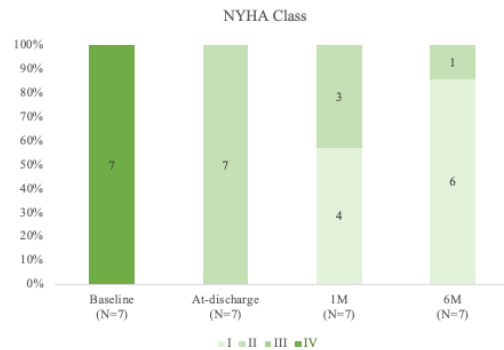


Figure 3. significant improvement in NYHA class heart function at 6-month follow-up. NYHA=New York Heart Association.

Occurrence of Averse Events Post-procedure

Table 3. Occurrence of Averse Events Post-procedure (N=7)

	Baseline	Pre-discharge	1 Month	6 Months
Mortality	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Stroke	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Heart failure re-hospitalization	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Reintervention	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Acute kidney injury	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Major bleeding	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Major vascular/access/cardiac structure related complication	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Moderate or greater aortic regurgitation	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
PPMI	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
LBBB	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)

PPMI=Permanent Pacemaker Implantation, LBBB=Left Bundle Branch Block.

- Procedural Technical Success: **100%**
- **No Death, No Stroke and No Reintervention**
- Significant Improvement of Hemodynamic Performance

Venus-Vitae Global Strategy

Global Clinical & Registration Strategy

- Global pivotal clinical study is expected to begin in **2H2024**
- Support both CE Mark and China NMPA approval



Vitae Global

- Europe ≈60%
- China ≈40%

Global Enrollment 150



Feature & Clinical Progress

- Self-expanding TAVR
- Anti-calcification treated dry-tissue powered by Venus Endura
- Pre-mounted, less preoperative loading time
- Active anti-PVL technology
- Fully-released, 100% retrievable
- EFS completed and in follow-up status
- Approved in Argentina in May 2023
- Approved in Chile in Oct 2023



Venus-PowerX FIM Clinical Results

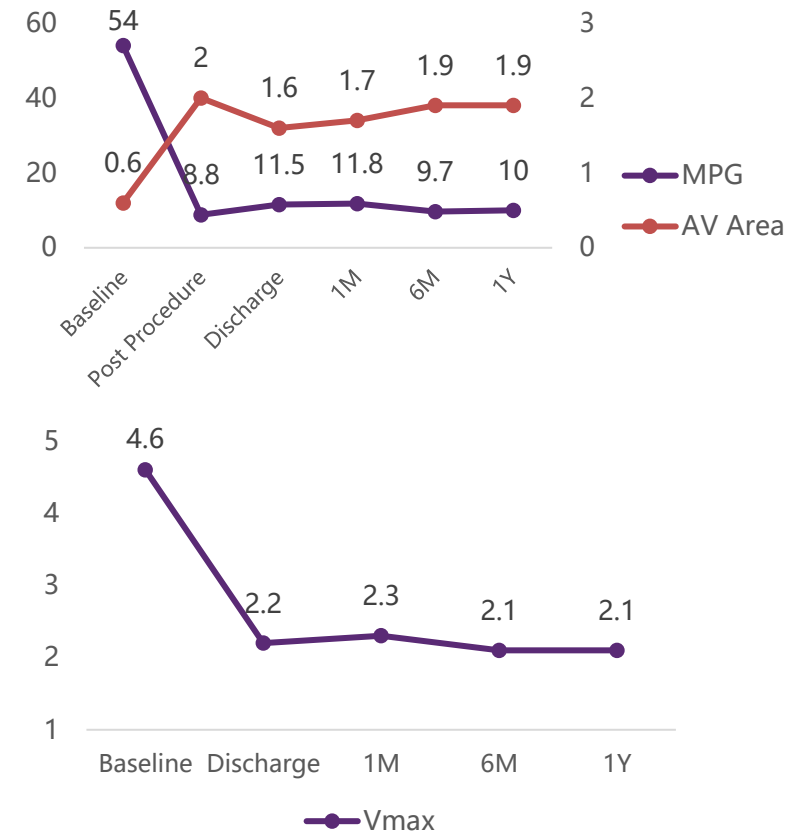
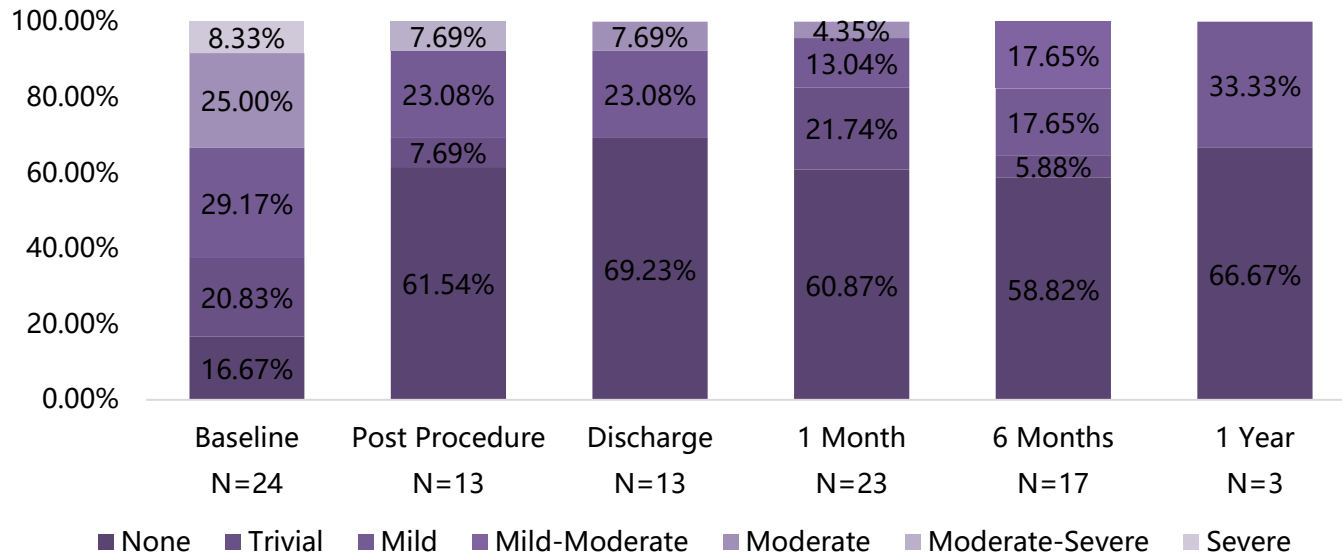
- **No all-cause mortality, all-cause stroke, or valve reintervention**
- **VARC-3 technical success at exit from operation room: 95.8%**
- **VARC-3 device success at 30 days: 87%**

	Overall (n = 24)
Procedural variables	
Transfemoral access	24 (100.0)
Pre-dilatation	20 (83.3)
Post-dilatation	10 (41.7)
Recapture at partial deployment	8 (33.3)
Recapture at 100% full deployment	2 (8.3)
VARC-3 technical success ^a	23 (95.8)
Successful implantation	24 (100.0)
Single valve implanted in correct position	24 (100.0)
Conversion to open heart surgery	0 (0.0)
Coronary obstruction	0 (0.0)
New pericardial effusion	0 (0.0)
Major vascular complications	1 (4.2)
Major access-related complications	0 (0.0)
Procedural death	0 (0.0)

	At 30 Days (n = 23)
VARC-3 device success at 30 days ^a	20 (87.0)
Early safety at 30 days ^b	17 (73.9) ^c
Moderate PVL	1 (4.3) ^d
Aortic peak velocity ≥ 3 m/s	1 (4.3)
Aortic mean gradient ≥ 20 mmHg	2 (8.7)
All-cause death	0 (0.0)
All stroke	0 (0.0)
Myocardial infarction	0 (0.0)
Cardiovascular hospitalizations	0 (0.0)
VARC type ≥ 2 bleeding	1 (4.3)
Major vascular complications	1 (4.3)
Major access-related complications	0 (0.0)
Acute kidney injury	0 (0.0)
Clinically significant valve thrombosis	0 (0.0)
New permanent pacemaker implantation	4 (17.4) ^e

Venus-PowerX FIM Clinical Results

- Valve function improved significantly
- 30-days follow-up: >95% ≤ mild AR; 6-month and 1-year follow-up: “0” ≥ moderate AR



Venus-PowerX Global Strategy

Global Clinical & Registration Strategy

- EFS completed in Jan 2024, with patients in follow-up
- Global pivotal clinical study is expected to begin in **2H 2024**



PowerX Global

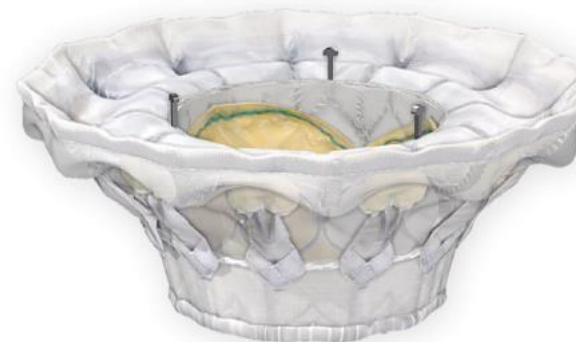
- Europe ≈40%
- China ≈60%
- Global Enrollment
150



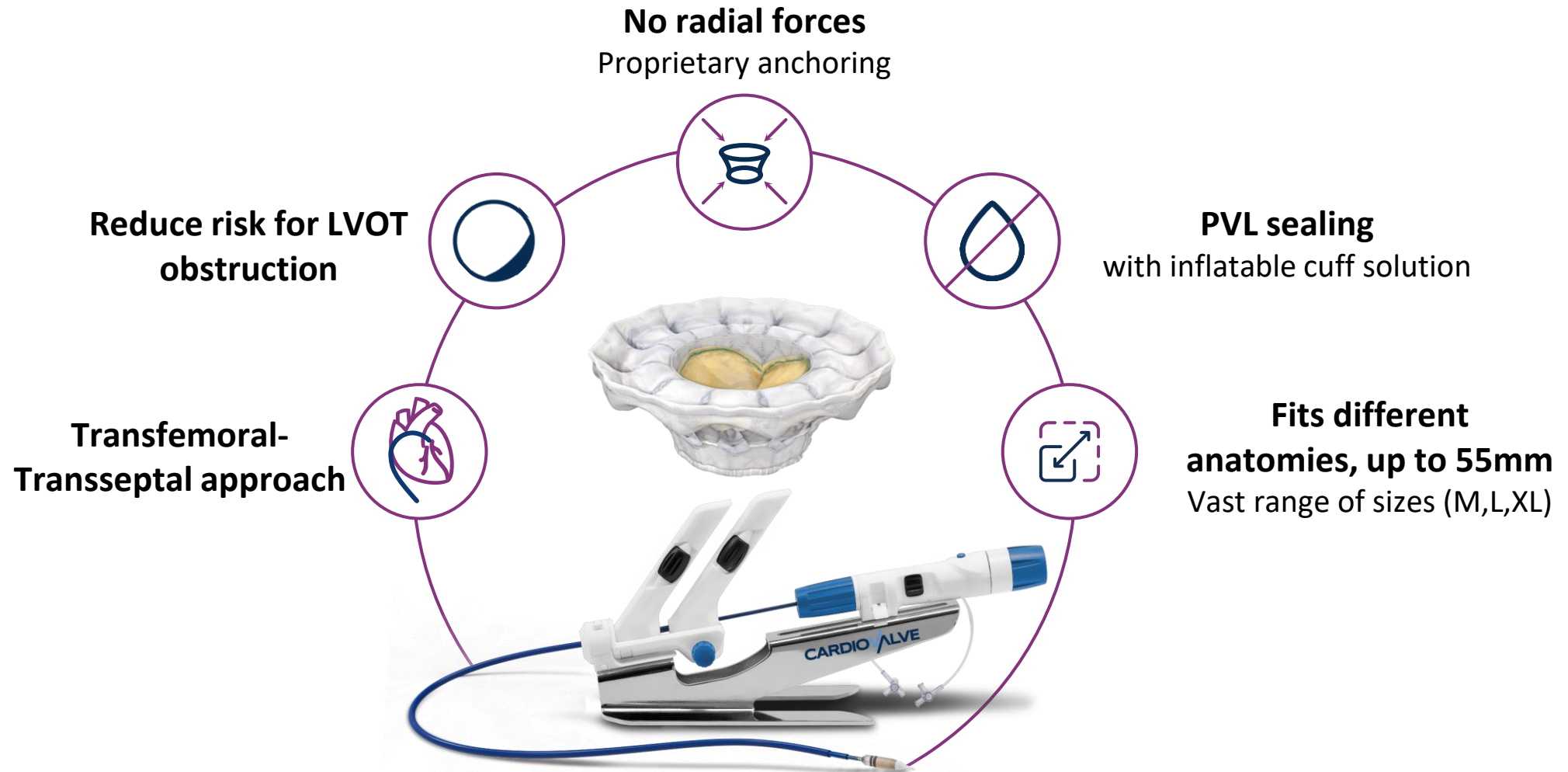
Feature & Clinical Progress

- Fits both MR & TR
- Dual frame self-expanding nitinol, less PVL
- Low ventricular profile, less risk of LVOT obstruction
- Transfemoral-transseptal approach, less damage comparing with transapical approach
- Target CE pivotal clinical study for TR has been

initiated in Nov 2022



Cardiovalve for Mitral and Tricuspid



Cardiovalve Tricuspid Compassionate Use Data

- All patients are functional severe TR; inoperable and suboptimal TEER candidates
- High technical success for valve implantation

Baseline Characteristics (N=20)

Age (Years)	79±6	TR Etiology:	100% FTR
NYHA III/IV (%)	12 (60)	Severe TR (%)	2 (10)
Atrial Fibrillation(%)	19 (95)	Massive (%)	8 (40)
Prior cardiovascular surgery (%)	6 (30)	Torrential (%)	10 (50)
Prior HF Hospitalizations in past year(%)	10(50)	LVEF (%)	49
		GRF<45 (%)	8 (40)

Procedure Success

Technical Success (%)	90% (18)
Procedure Time (min) (Avg; Min, Max)	83 (30,125)

30-Day Clinical Outcome (N=20)

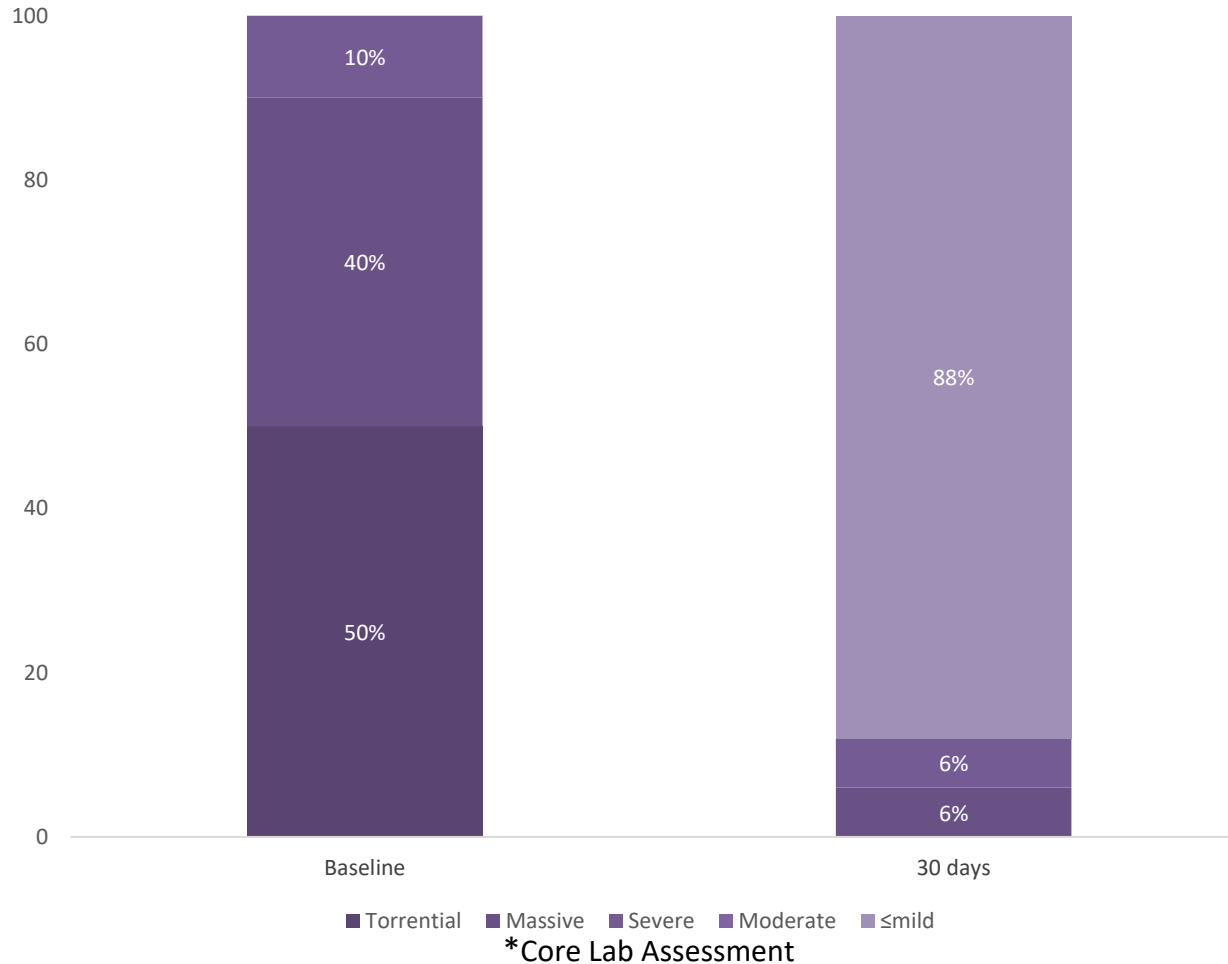
*Mortality	10% (2)	Reintervention	5% (1)
PPM	10% (2)	Bleeding	20% (4)
HF re-hospitalizations	5% (1)	Dialysis	5% (1)

**None of the death was device related

Reference: Transcatheter Tricuspid Valve Replacement with the Cardiovalve system, JACC Cardiovascular Interventions 2024

Cardiovalve Tricuspid Compassionate Use Data

- Pre-operation: 100% patients \geq Severe Regurgitation
- 30-Days follow-up: 95% of patients TR reduced with TR grade ≤ 1



Cardiovalve Global Strategy



TR – Global Strategy

- TARGET CE pivotal study has been initiated in Nov 2022
- Multi-Country including Europe and Canada
- As of April 30, enrolled 70+ patients
- Support both CE Mark and China NMPA approval

ONE DATABASE

EU
CE MDR



China
NMPA

TARGET Study Sites

Germany



ukb universitäts
klinikumbonn



UK SH Lübeck
UNIVERSITÄTSKLINIKUM
Schleswig-Holstein

UK SH Keil
UNIVERSITÄTSKLINIKUM
Schleswig-Holstein

CHARITÉ
UNIVERSITÄTSMEDIZIN BERLIN

Universitäres
Herz- und Gefäßzentrum
UKE Hamburg

HDZ NRW
UKRUB UNIVERSITÄTSKLINIKUM DER
RUHR-UNIVERSITÄT BOCHUM

Uniklinikum
Erlangen

UNIVERSITÄTSMEDIZIN DRESDEN
Universitätsklinikum
Carl Gustav Carus
Herzzentrum
Dresden

Spain



SERVIZO GALEGO de SAÚDE | Xerencia de Xestión Integrada de Vigo

Hospital Universitario Ramón y Cajal

Clínic Barcelona

HOSPITAL DE LA SANTA CREU I SANT PAU
UNIVERSITAT AUTÒNOMA DE BARCELONA

HOSPITAL CLÍNICO UNIVERSITARIO DE VALLADOLID

Canada



ST. MICHAEL'S
UNITY HEALTH TORONTO

MONTREAL
HEART
INSTITUTE
FOUNDATION

STpaul's
HOSPITAL &
HEALTH CAMPUS

Italy



I.R.C.C.S. Ospedale
Galeazzi - Sant'Ambrogio
Gruppo San Donato

Centro Cardiologico
Monzino

OSPEDALE
SAN RAFFAELE

Gruppo
San Donato

Fondazione
Monasterio
la ricerca che cura

Ospedale
del Cuore
Massa

HISI

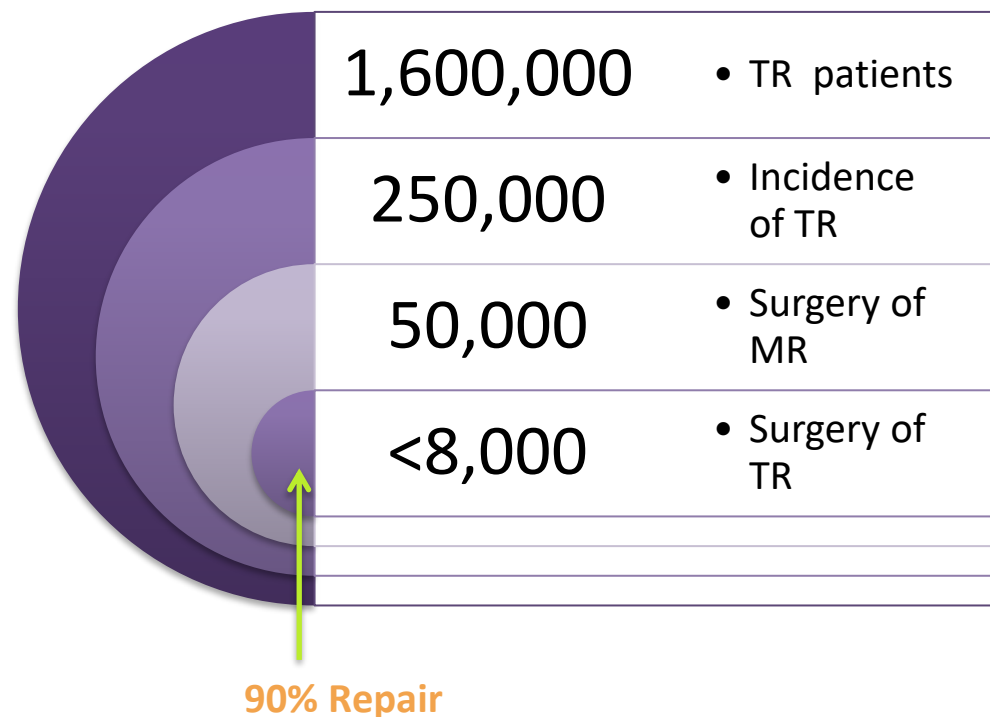
Epidemiology of Tricuspid Valve Diseases

Tricuspid valve is regarded as “the forgotten valve”, indicating huge patient number and market size

It’s estimated that number of patients with tricuspid valve regurgitation worldwide will achieve 60 million by year 2030, with an incidence case of 200-300 thousand in EU, US respectively.

Tricuspid valve regurgitation has high incidence rate and severe patients’ mortality rate is 36% in 1 year and 48% in 5 years.

The market value of tricuspid valve therapies expected to reach **USD \$ 10 billion** in 2030



Sources: 1. Prevalence of moderate-to-severe TR suitable for percutaneous intervention in TTE patients; [Z H Teoh](#), [J Roy](#), [J Reiken](#), [M Papitsas](#), [J Byrne](#), and [M J Monaghan](#); Published online 2018 Oct 29. doi: [10.1530/ERP-18-0018](#); National Library of Medicine
 2. [Argarwal et al. Circ Cardiovasc Interv 2009;2:565-573](#)
 3. [Stuge O, Liddicoat J. J Thorac Cardiovasc Surg. 2006 Dec;132\(6\):1258-61](#)

RDN Ultrasound Ablation

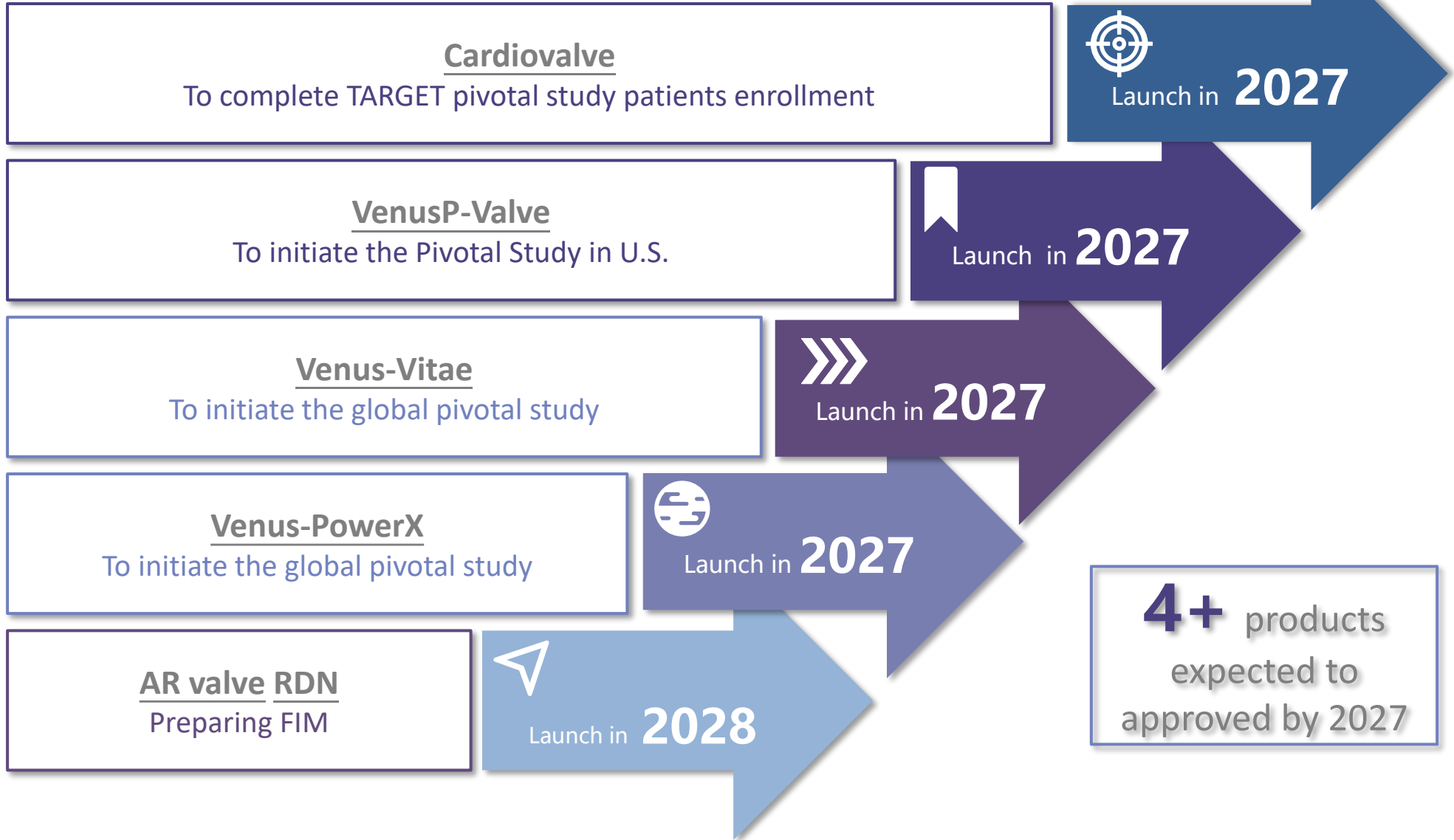
Venus Medtech formed a joint venture company with Healium Medical Ltd. to introduce next-generation ultrasound ablation technology. The product is under animal experiment



03

Future Prospects

Outlook of 2024



Outlook of Overseas Sales

Our Mission & Vision

To be a global leader
in structural heart

Overseas sales proportion will increase with innovative products enter harvest period

2023



14.9%



2025



15%



2028



40%



Thanks!

